

From: [Gerstein, Arielle](#)
To: [Scot Obal](#); Kathleen.gitkin@phoenix.gov
Cc: [Matthew Smith](#); [Gebhardt, Jim](#); [Chandy, Danusha](#); [Jernberg, Jorianne](#)
Subject: WIFIA Applicant Next Steps
Date: Friday, October 18, 2019 3:58:45 PM
Attachments: [image001.png](#)
[Federal Requirements Language.docx](#)

Hi Mr. Obal & Ms. Gitkin,

I received an undeliverable message after sending this email to you – I think your system doesn't accept macro-enabled documents. Please contact me for SharePoint access and I will upload the application documents so you can view and download from there.

Thanks,
Arielle

From: Gerstein, Arielle

Sent: Friday, October 18, 2019 3:54 PM

To: 'Scot Obal' <scot.obal@phoenix.gov>; Kathleen.gitkin@phoenix.gov

Cc: Matthew Smith <matthew.smith@phoenix.gov>; Gebhardt, Jim <Gebhardt.Jim@epa.gov>; Chandy, Danusha <Chandy.Danusha@epa.gov>; Jernberg, Jorianne <jernberg.jorianne@epa.gov>

Subject: WIFIA Applicant Next Steps

Good Afternoon Mr. Obal & Ms. Gitkin,

Congratulations again on being selected to apply for a WIFIA loan! I wanted to write a quick follow-up to let you know next steps. Your underwriter, Jim Gebhardt, who is cc'd, will reach out to you to schedule a kick-off call after our public announcement is complete. Included in this email are the following documents:

- **Application form (word document and spreadsheet) you will need to complete**
 - This is an updated application form we'll be using for 2020 and has not yet been published on our website
 - Your underwriter can answer any questions you have about the form and we will also walk through this during our upcoming webinar
 - Both documents are macro-enabled so you must enable the content at the top of the document
- **Recommended and required compliance language for construction contracts**
 - This is for your reference and will help you ensure key project documents are federally compliant
- **[Term sheet template](#)**
 - This is meant to provide you with a framework for legal terms the program typically requires

Also, if you are available, please [register](#) for our webinar on Tuesday, November 19th to learn more about filling out your application.

Feel free to reach out with any additional questions.

Thanks,
Arielle

Arielle Gerstein

WIFIA Program

Office of Wastewater Management

Office of Water, U.S. EPA

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